

Healthier Greenwich Partnership Extraordinary meeting in Public

Date: Thursday 22 May 2025

Time: 12:30 – 13:00

Venue: [MS Teams](#) /The Community Hub, Community Hospice, 185 Bostall Hill, Abbey Wood, SE2 0GB

Chair: Kate Heaps

Note: Members of the public are invited to join virtually via [Teams](#)

AGENDA

	Item	Page no.	Presented by	Time
Opening Business				
1.	Welcome, introductions and apologies.	Verbal	Chair	12:30
2.	Declarations of interest – relating to agenda items	Verbal	Chair	
3.	Update on the Thamesmead APMS Contract Award	2	Jessica Arnold	12:35
Closing Administration				
4.	Any Other Business		Chair	12:55
Meeting closes at 13:00				

AGENDA ITEM:

Healthier Greenwich Partnership

Title	Thamesmead APMS Contract Award Retraction	
This paper is for Decision		
Executive Summary	<p>This paper provides an update on the procurement for the APMS contract for Thamesmead Health Centre, previously agreed in November 2024.</p> <p>The Healthier Greenwich Partnership (HGP) is asked to review additional information that has transpired during the standstill period regarding the procurement and the submitted bids.</p> <p>Extensive legal advice has been taken, and this has been considered by a Representation Panel bought together to review new information in line with the Provider Selection Regime (PSR) framework.</p> <p>In response to this information the HGP is being asked to approve the recommendation made by the Primary Care Commissioning Board on 24th April 25 to rewind the contract award.</p>	
Recommended action for the Committee	<p>The committee is asked to</p> <ol style="list-style-type: none">1. Retract the offer of contract award to Bidder C based on failure to satisfactorily meet the tender criteria2. Agree that the progress of the Thamesmead APMS Procurement be re-wound back to the point of recommending Contract Award, and the remaining bidders be re-considered for Contract Award.	
Potential Conflicts of Interest	<p>Any person involved with this general practice or working for/with the bidders might be conflicted if the identity of bidders was known, and hence it has not been disclosed.</p>	
Impacts of this proposal	Key risks & mitigations	<p>Failure to find a suitable provider to undertake the contract and provide primary care services for residents of Thamesmead mitigated by extending the contract with current provider and following PSR process for procurement.</p> <p>Challenge from bidders on the contract award which is being mitigated by following legal advice recommendations on management of this</p>

		procurement. There remains a residual risk of ongoing representation
	Equality impact	EQIA has been undertaken prior to contract procurement
	Financial impact	A business case for the procurement of the contract was agreed and funding for the contract is within the delegated budget.
Wider support for this proposal	Public Engagement	Members of the Patient Participant Group have been involved in the procurement and members of the Group have formed part of the evaluation of the bids.
	Other Committee Discussion/ Internal Engagement	The Primary Care Commissioning Board have reviewed the papers and been consulted through each of the stages of the procurement
Author:	Jessica Arnold, Director of Primary Care and Neighbourhoods, Greenwich ICB	
Clinical lead:		
Executive sponsor:	Gabi Darby, COO, Greenwich ICB	

Thamesmead APMS Contract Award retraction

1. Introduction

This paper provides an update on the procurement of the APMS Contract for Primary Care Services at Thamesmead Health Centre following a decision by the Healthier Greenwich Partnership (HGP) to reprocure this service when it met on 24th April 2024. Reports have been periodically provided on progress with the procurement and an update is being given today on the contract award decision.

2. Contract Procurement

The procurement has been overseen by the NEL Commercial Hub Procurement Service, on behalf of Greenwich ICB. Various members from Greenwich and SEL ICS as well as patient representatives, have reviewed and scored the submitted bids.

A contract award recommendation report was presented on the outcome of the procurement to the HGP on 11th December 2024. Due to the commercial sensitivity of the award, the PCCB made their decision based on the scores of the bids and agreed that the contract be awarded to the highest scorer, Bidder C.

Following this, the outcome of the contract award was published on the Procurement Portal. Bidders then had 10 days to make a written representation about the procurement process if they wished to contest the award.

One bidder made a representation on 20th December 2024, which was within the time frame allowed for representation. The contract award was halted pending review of the representation.

A Representation Panel consisting of members of the NEL Commercial Hub Procurement Team, the Greenwich Contracting lead and members of the Greenwich and SEL Primary Care teams was convened to review the written objection, to obtain further clarification about issues raised, and to review associated legal advice.

The representation brought to the attention of the ICB information which would have affected scoring against the tender criteria. This information, now known to the ICB, was reviewed against the Pass/Fail criteria outlined within the tender documentation from the outset of the Procurement. The Panel found that the submission from Bidder C would have been marked as a 'Fail' against one or more questions. This related to past breach notices that were not declared either in direct response to the relevant tender questions or when the ICB enquired explicitly about these as part of the Representation review.

3. Recommendation

The HGP is asked to review this additional information and endorse a decision made by the Primary Care Commissioning Board on the 24th April 2025 to:

1. Retract the offer of contract award to Bidder C on the basis of failure to satisfactorily meet the tender criteria
2. Agree that the progress of the Thamesmead APMS Procurement be re-wound back to the point of recommending Contract Award, and the remaining bidders be re-considered for Contract Award
3. Update all bidders about the changed position during the standstill period and the extended pause in the award and mobilisation process for the new contract

To mitigate the risks of delaying the mobilisation and commencement of the new contract for Thamesmead Medical Centre, a separate decision-making process has been conducted to extend the existing contract with the incumbent provider by up to six months (3+3). This contract extension is initially until 30th June but will need to be extended until 30th September 2025. This will allow sufficient time to continue with the contract award, offering the contract to the highest scoring bidder through the procurement and safely mobilise this contract by 1st October 2025.